

Dedicated to providing the
highest quality HVAC
service for multi-site
businesses nationwide.



LENNOX

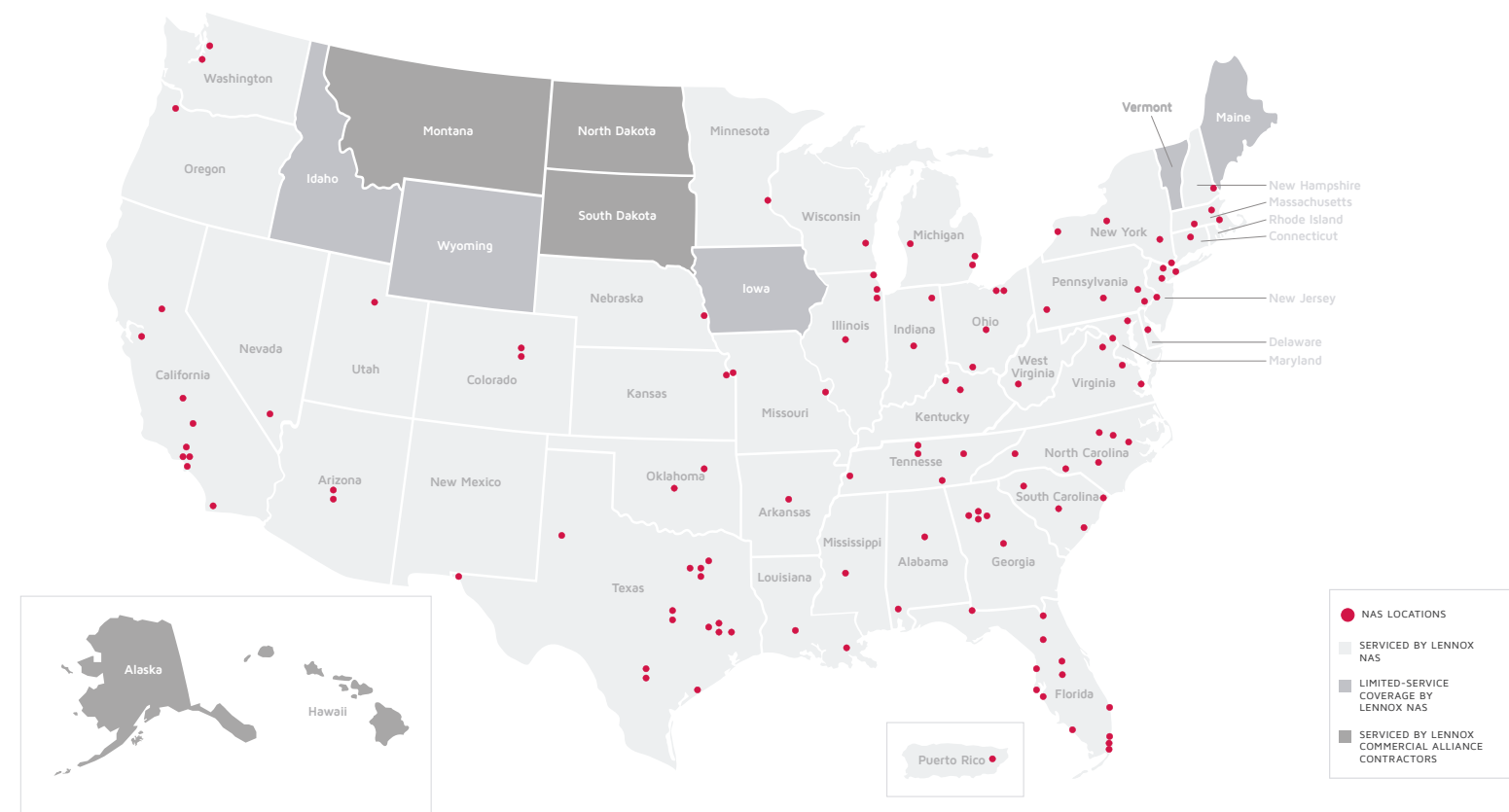
National Account Services



What Sets Us Apart

As the premier HVAC service provider for multi-location businesses, Lennox National Account Services (NAS) delivers top-tier maintenance, repair, and replacement for your HVAC fleet, no matter the brand. NAS technicians are certified on all HVAC brands. Our nationwide self-performing network maximizes your buildings' uptime while reducing overall spend by up to 10%. Whether a restaurant chain of 20 locations, a school district, or a retail clothing store with 200 locations, Lennox NAS has a solution for your business.

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National Footprint

Lennox NAS is the largest HVAC service provider to National Accounts. Our dedication to national accounts is shown through:

- Our 97% self-performance - When you call NAS, you get NAS.
- 119+ branches and more than 750 technicians - Wherever you are, we can have a technician deployed in a timely manner.
- Plans to increase and improve - So we cover more locations and provide even better service.

You can count on NAS to keep your HVAC equipment running efficiently and effectively from California to New York and in between.

TRUST
Experts in HVAC since 1895.

KNOWLEDGE
Level-up technician training programs.

QUALITY
All technicians are NATE certified in the 1st year.

LEADERSHIP
Branch Manager training program.

COMMUNICATION
Customize your communication structure.

AVAILABILITY
Branches nationwide and more than 750 technicians in the field.



Why Maintain HVAC & IAQ Equipment?

Proper maintenance of HVAC and IAQ equipment results in fewer repairs and replacements, higher efficiency of systems, and lower cost of ownership overall. Improve the performance, operation, and longevity of your equipment as well as the indoor air quality of each location. You can also reduce costly emergencies with a planned replacement program. A lot goes into managing a multi-location business. Take HVAC systems off the list.

Service Programs

Preventative Maintenance

With the industry’s broadest scope of work for preventative maintenance, NAS is sure to keep your HVAC fleet up and running longer with fewer repairs and less downtime. Trained, NATE certified technicians complete a through 33+ point checklist to assess the condition of your equipment and provide a full report every quarter. This program offers 20% savings versus a time and materials approach. Expect transparency, integrity, and zero surprises.

Full Protection Offering

No quotes, no invoices, no P.O.s.

Full Protection offers preventative maintenance, repairs for all components inside each unit, and reactive services for your HVAC fleet. Bundling services saves time and up to 10% over the cost of stand-alone services. Take the guesswork out of system upkeep with routine service and consistent quarterly payments. With NAS Full Protection, your budget and your equipment will be in the best hands, allowing you to focus your time on the success of your business.

Full Protection Program does not cover hurricane, tornado, or hail damage, vandalism, stolen coils, any items outside of the unit (ductwork, electrical service runs, roof drains), or EMS components or unit replacements for all units 12 years and older (repairs will be per National Account Parts & Labor Rates or Time & Materials).



Additional Service Offerings

Reactive Repairs

If it breaks, NAS can fix it. Our technicians are trained and experienced in servicing and maintaining all brands of HVAC and IAQ equipment. Reduce downtime by calling NAS for any HVAC emergencies. We’ll have your system up and running in no time.

Planned Replacement Program

As your equipment ages, it often becomes more cost-effective to make replacements than repairs. Instead of waiting until you have an emergency, let NAS develop a replacement plan. This allows you to budget for and strategically choose the HVAC equipment that best suits the needs of your business. Our technicians will partner with you from start to finish on replacement projects, no matter the brand, to provide you with equipment that lasts.

Energy Management System (EMS) Monitoring

Efficiency optimization is a rising priority across all industries. This is especially important when considering rising energy costs and corporate sustainability goals, and NAS can support your efforts in conserving energy. We monitor your EMS systems carefully and proactively identify potential issues; we not only watch for system breakdowns, we also seek solutions for overall energy savings. This prevents wasted energy, saves money, and keeps your facilities comfortable.

Commissioning & Equipment Operations Check Monitoring

Through a 64-point analysis, our technicians verify that your HVAC and IAQ equipment is in optimal condition and functioning correctly. We check key functions such as equipment safeties, ventilation, filtration, exhaust, and more to ensure that each system is running safely, effectively, and efficiently. The last thing you need is a system with defects; let us help put your mind at ease.

Guided Setup and Install Check Monitoring

When new equipment is installed, NAS will take it through a basic and advanced guided setup process and perform a comprehensive check to ensure your new HVAC system is functioning properly. If any defects are found, they will be repaired, and a report provided. New equipment should run without error, and we’re here to make sure it does.



Dedicated Support Team

As an NAS customer, you have a dedicated Service Account Manager (SAM) who is committed to providing information and solutions for all your needs including scheduling and problem-solving. You also have a National Account Advocate (NAA)

available to coordinate with engineers and project managers to ensure that you have all the proper equipment for your build. Whatever your need, your Lennox NAS support team has the knowledge and experience to provide the right solutions.

Analytics & Reporting

For every service call, whether you are a Preventative Maintenance program customer or utilize reactive repair services, our technicians provide a score-based report card detailing the condition of your equipment. You'll also receive an in-depth analysis of asset details which gives you insight for proactive replacement strategies and budgets, real estate and landlord negotiation leverage, and functional guidance to operations, finance, and HR for Facilities/HVAC management.





Contact your National Account Manager to learn more
about NAS or reach out to your Service Account Manager
to schedule service for your HVAC fleet today!

Call **1-800-333-4001**
or visit us at **www.lennoxnas.com**

For more information about Lennox Products,
visit **www.lennoxcommercial.com**